



UIBC

Abetting UAE-India Alliance

UIBC NEWSLETTER

MAY 2024

KEY HIGHLIGHTS

INDIAN DELEGATION HOLDS TALKS WITH KEY ENTITIES IN UAE ON IMEEC



An inter-ministerial Indian delegation on the framework agreement on the India-Middle East-Europe Economic Corridor (IMEEC) visited the UAE for the first time to hold discussions with the key entities there on cooperation for the empowerment and operation of the strategically vital project.

The visit, which took place within three months of signing the Agreement, reflects the importance both governments attach to the IMEEC project, a press statement by the Embassy of India, Abu Dhabi said.

The Corridor will provide effective alternate supply routes generating efficiencies and reducing costs. Both sides agreed to continue discussions for early implementation of the Agreement, it said.

The IMEEC will comprise two separate corridors, the east corridor connecting India to the Gulf and the northern corridor connecting the Gulf to Europe. The corridor will provide a reliable and cost-effective cross-border ship-to-rail transit network to supplement existing maritime routes.

It intends to increase efficiency, reduce costs, secure regional supply chains, increase trade accessibility, enhance economic cooperation, generate jobs and lower greenhouse gas emissions, resulting in a transformative integration of Asia, Europe and the Middle East (West Asia). The IMEEC corridor, which aims at integration of Asia, Europe and the Middle East involves multiple stakeholders. [READ MORE](#)

CEMENT INDUSTRY ON GREEN LOGISTICS DRIVE, PILOT TESTING 150 E-TRUCKS FOR TRANSPORT



As part of its green logistics drive, India's cement industry, which is the second largest in the world with an installed capacity of around 670 million tonnes per annum (MTPA), is piloting the usage of EV trucks (E-trucks) and has already deployed around 150 e-trucks, top cement industry officials said on 23 May 2024.

The cement industry is also looking to invest around Rs 40,000 crore in adding around 40MTPA capacity each year or 100-120MTPA capacity over the next three years or so. [READ MORE](#)

UAE AND INDIA CONVENE FOR 5TH ROUND OF JOINT CONSULAR COMMITTEE



The United Arab Emirates and the Republic of India held the fifth session of their joint consular committee in New Delhi, to advance and consolidate cooperation in all joint consular fields in serving the citizens of the two countries.

On the UAE side, the meeting was chaired by His Excellency Khalid Abdulla Belhoul, Undersecretary of the Ministry of Foreign Affairs, and on the Indian side, His Excellency Muktesh Pardeshi, Secretary in the Ministry of External Affairs. During the meeting, the two sides discussed a number of common consular matters and plans to follow up and develop them, in addition to means to enhance joint consular cooperation.

His Excellency Khaled Abdullah Belhoul, Undersecretary of the Ministry of Foreign Affairs, praised the historical relations between the United Arab Emirates and the friendly Republic of India. He also expressed the UAE's appreciation for the efforts made by the Indian side to strengthen bilateral relations between the two countries in light of the comprehensive strategic partnership since 2017.

H.E. Belhoul stressed that the UAE and the Republic of India have succeeded in establishing an advanced and sustainable model for their strategic relations, which has yielded many qualitative achievements in several sectors.

The achievements attained within the framework of bilateral relations between the two countries constitute an incentive to move forward towards further successes in order to achieve joint developments goals between the two friendly countries and their peoples and to develop mechanisms and solutions for a future rich in cooperation and partnerships in the consular field. [READ MORE](#)

INDIAN GOVERNMENT APPROVES Rs 200 Cr FUND FOR GREEN HYDROGEN VALLEY PROJECTS IN FOUR STATES



The Department of Science and Technology (DST), Ministry of Science and Technology, Government of India, has approved funding of Rs 50 crore each for four upcoming green hydrogen valley projects in India.

The Kerala hydrogen valley innovation cluster (HVIC) will produce hydrogen through the biomass and electrolyser pathways and will be targeting the mobility sphere, specifically the marine sector and roadways.

The Bhubaneswar - HVIC will produce hydrogen through the electrolyser mode and will be targeting the steel and mobility sectors. Pune - HVIC will take the bioethanol and electrolyser track of hydrogen production and plans to target the the fine chemicals and mobility industries.

Whereas, Jodhpur - HVIC will be producing hydrogen biomass and electrolyser methods. Target applications for this include hydrogen internal combustion engines and blending in city-gas production. This project will produce ammonia as well in its plants. [READ MORE](#)

PBSK DUBAI APP



Acknowledging the significance of technological advancements, Embassy of India, Abu Dhabi highlights the PBSK Dubai app as an essential portal for Indian nationals, offering thorough guidance on the registration process for accessing consular services.

ABOUT: The Pravasi Bharatiya Sahayata Kendra (PBSK), earlier known as Indian Workers' Resource Centre (IWRC), is a welfare initiative of the Indian Ministry of External Affairs to handle issues faced by Indian workers in the UAE. The PBSK runs a 24x7 toll free helpline, 800-INDIA or 80046342, and a 365-day walk-in centre located in the Consulate premises in Dubai.

Using the PBSK mobile app, NRIs in the UAE can also connect with the Indian Embassy and Consulate in a better way and register their grievances, send queries, interact live with them or get an appointment with a legal, psychological or financial counsellor. [READ MORE](#)

NEWS SNIPPETS



H. E. Sunjay Sudhir, Ambassador of India to UAE met H.E. Mohammed Ali Al Shorafa, Chairman Abu Dhabi Department of Municipalities and Transport (DMT) & Vice Chair Abu Dhabi Global Market. Discussed new avenues for India-UAE economic and investment cooperation, as well as the ever-strengthening people-to-people ties due to the special care and efforts of the India-UAE leadership. [READ MORE](#)



H.E. Sunjay Sudhir, Ambassador of India to UAE, inaugurated the Goa Tourism Pavilion at the Arabian Travel Market (ATM) in Dubai, which is showcasing Goa's rich tapestry of travel experiences and its unique offering of regenerative tourism for visitors and businesses alike. [READ MORE](#)

OUR MEMBERS

CORNING INCORPORATED, ONE OF THE WORLD'S LEADING INNOVATORS IN MATERIALS SCIENCE, LAUNCHES A NEW DIGITAL & IT CENTER IN PUNE, MAHARASHTRA



Corning Digital & IT Center (CDCI) will foster new digital talent, helping Corning fill the technology roles of the future and support the company's growth both in the region and globally. The new center will create about 100 new jobs over the next two years and enhance the company's operations in information technology, requiring expertise in supply chain, data, cyber, and other digital areas.

The center was jointly launched by Mr John McCadams, Chief, U.S. Commercial Service, US consulate and Ms. Soumya Seetharam, Senior Vice President and Chief Digital & Information Officer, Corning. It is located near the company's existing research, development, and engineering facility, Corning Research Center India (CRCI).

"As Corning expands its expertise in key areas of digital innovation, we see great potential in India – and in Pune in particular," said Ms. Soumya Seetharam, Senior Vice President and Chief Digital and Information Officer at Corning.

"For our team in India, the sky is the limit. We're seeking to hire top talent to support our technologies, while giving them opportunities to grow in their roles and careers."

For more than 60 years, Corning has played a vital role in India's innovation journey. Over the past two years, the company opened its Wireless India Development Center to help global and Indian enterprises adopt 5G

technology and established a joint venture with SGD Pharma for a new glass-tubing facility. Last year's joint venture with Optiplus Infracom will bring the first-ever local cover-glass finishing plant to the country's growing mobile consumer electronics industry. "We're excited to hire skilled professionals who can help us harness data in new ways, especially for smart manufacturing and the rapidly growing adoption of artificial intelligence and machine learning.



*"Since the 1960s, Corning has played a vital role in driving India's innovation journey – we now want to become vital to India's manufacturing and services sectors," said **Mr. Sudhir Pillai, Managing Director, Corning India.***

"Our new Digital & IT Center will allow us to advance these capabilities – along with ERP and cybersecurity – for Corning's locations in India and around the world."

For more information about Corning in India, visit the [Corning India website](#) and the [Corning Jobs website](#) to apply for multiple roles.

ABOUT CORNING INCORPORATED

Corning (www.corning.com) is one of the world's leading innovators in materials science, with a 170-year track record of life-changing inventions. Corning applies its unparalleled expertise in glass science, ceramic science, and optical physics along with its deep manufacturing and engineering capabilities to develop category-defining products that transform industries and enhance people's lives.

AEROMART 2024, HYDERABAD, INDIA SPEARHEADING INNOVATIONS IN AEROSPACE AND DEFENSE

Article written/edited by – Mr Pranav Doshi, Director – India & GCC – Advance Business Events (ABE)/BCI Aerospace



A new era in aviation is about to dawn on India. Not just civilian planes, but also military planes and drones. There are more than 750 civilian aircraft in service in India at the moment, with an additional 1,522 aircraft scheduled for delivery by 2031.

The **highlight of the event** is the distinctive matching programme by BCI Aerospace, which has been a smashing success at events like Aeromart Toulouse, Aeromart Montreal, A&DSS Seattle, and Aerospace & Defence Meetings Torino.

The A&D supply chain is well-established, and the defence cluster is strong. R&I nexus and high innovation quotient, Hyderabad boasts an established defence manufacturing ecosystem with more than a dozen key DRDO labs and defence PSU enterprises, in addition to housing several defence aerospace and defence research laboratories like DRDO, DRDL, RCI, BDL, MDN, Ordnance Factory, DMRL, etc.

With more than 1,000 micro, small, and medium-sized enterprises (MSMEs) and 25 big corporations, Hyderabad's private sector economy is robust in the aerospace and military sectors. As a result of its prominence in the aerospace and military industries, Telangana was named the best state in this field for the last three years running (2018, 2020, and 2022).

The UAE link to Hyderabad



The UAE opened its Consulate in Hyderabad, its fourth diplomatic mission in India in June 2023. The UAE's relationship with Hyderabad is an old one, from the days when many Emiratis travelled to Hyderabad for medical treatment, given the city's robust healthcare infrastructure. UAE-based companies have made significant investments in Hyderabad in sectors such as real estate, infrastructure, and information technology. These investments further strengthen the economic ties between the two regions.

- 1. Emaar Properties:** One of the largest real estate development companies in the UAE, has invested in Hyderabad. It is known for its high-profile projects such as the "Emaar Square" and "The Address" in Hyderabad.
- 2. DP World:** A global port operator headquartered in Dubai, has investments in logistics and infrastructure projects in Hyderabad. They have been involved in developing and managing container terminals and logistics facilities in the region. \
- 3. Lulu Group International:** A diversified conglomerate with businesses in retail, hospitality, and other sectors, has invested in Hyderabad. They have established hypermarkets and shopping malls in the city.
- 4. RAK Ceramics:** A leading ceramics and tiles manufacturer based in Ras Al Khaimah, UAE. They have manufacturing facilities and distribution networks in India, including Hyderabad



UAE-India Business Council (UIBC)
INSTITUTIONAL PARTNER
Aeromart 2024, Hyderabad

ABOUT THE EVENT:

Aeromart India, Hyderabad is set to take place from **01 to 03 July 2024**. The prestigious organizer, with a legacy of servicing over 120,000 clients across more than 1,000 events globally, specializes in facilitating direct access to new markets through pre-planned meetings and personalized tools.

The event, in partnership with the Government of Telangana, will be hosted at the Hyderabad International Convention Center, Novotel Hyderabad, aiming to unite buyers and suppliers from the aerospace & defense (ASD) manufacturing sector.

▪ **Uniting Global Leaders and Innovators:**

The convention is expected to draw around 300 companies and 1,000 delegates from 25 countries, providing a unique platform for OEMs, top-tier suppliers, and contract manufacturers.

▪ **Structured, Three-Day Program**

Aeromart 2024, Hyderabad will commence with an opening ceremony graced by prominent ministers and officials, setting a prestigious tone for the event. The subsequent days will be filled with an exhibition, continuous B2B meetings, and workshops, along with further high-level conferences. An **evening reception on the second day** will offer an informal environment for deeper networking and discussions.

▪ **Call to the Aerospace Community**

Aeromart India, Hyderabad is not just about business transactions; it's a catalyst for innovation and collaboration within the global ASD industry. It provides a dynamic platform for industry leaders to explore new ideas, technologies, and partnerships, thereby shaping the future landscape of the aerospace and defense sectors. If you are in the Aerospace & Defence industry – you must register and attend the show!

Contact: hyderabad@advbe.com



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NEW MEMBER



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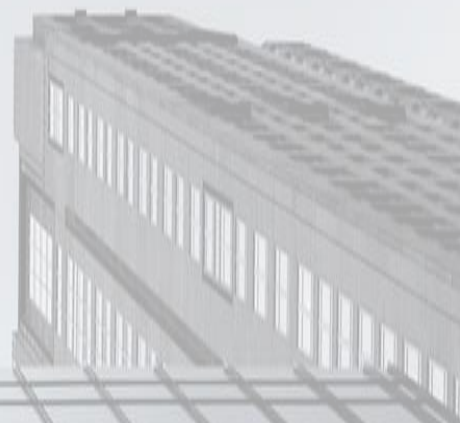
We are delighted to share that KEAN Construction LLP is now one of the esteemed members of the UAE-India Business Council (UIBC)

Together, and with the support of our other eminent members, we look forward to further strengthening the India-UAE trade

ABOUT:

KEAN Construction is a rapidly growing construction company based in Mumbai. The company specializes in high-rise projects and innovative construction techniques. It is involved in various sectors, including construction management, infrastructure works, specialized MEP works, PMC services, and turnkey interiors. KEAN is known for its advanced tunnel formwork technology, particularly in residential projects, which has earned them the "Best Innovation in Construction Technique" award. KEAN is dedicated to quality, safety, and timely project completion, aiming to redefine Mumbai's skyline.

KEAN has diversified into other business areas through the Kargwal Group, which has over 15 years of experience focusing on intricate engineering projects & marine infrastructure. Some of their notable projects include Mormugao Port, Vasco Goa, India; Mooring Dolphin, Ore Berth at Port of Visakhapatnam; and the construction of jetty and allied facilities for the Indian Coast Guard at Fort Kochi, Kerala, India, among many others. It also have another business called Earthen Pearl, a fast-growing marble processing company with over 9 years of experience.



UIBC ACTIVITIES

UAE-INDIA BUSINESS COUNCIL | ASSOCIATE PARTNER | GTR INDIA 2024 | MUMBAI



(L - R) Mr Mukesh Kalra, Head - Business Development, UIBC; Mr Mitesh Shah, Director, Standard Machine Tools Tradex Pvt. Ltd., Pune



Emirates NBD Team at GTR 2024, Mumbai, India

INTERACTION WITH INDUSTRY LEADERS



(R - L) Mr Tushar Ved, Board Member, UIBC; and President, Apparael Group India Pvt. Ltd.; Mr Mukesh Kalra, Head - Business Development, UIBC



(L - R) Mr. Raed Abdalla Bukhatir, Commercial Director, Sharjah Airport International Free Zone Authority (SAIF ZONE); Mr Mukesh Kalra, Head - Business Development, UIBC



Mr. Mukesh Oza, Group President and Chief Executive Officer, Samsara Group (UIBC Member); Mr Mukesh Kalra, Head - Business Development, UIBC

UIBC FACTORY VISIT



(R - L) Mr. Rahul Gupta, Director, Pooja Metal Processors Pvt Ltd; Mr. Mukesh Kalra, Head - Business Development, UIBC

Mr. Kalra visited one of the largest fully integrated fan manufacturing units in Prithla, Faridabad (near Delhi). This state-of-the-art unit, equipped with imported machines, specializes in manufacturing **BLDC ceiling fans** and other types of fans.

ABOUT POOJA METAL PROCESSORS PVT. LTD.

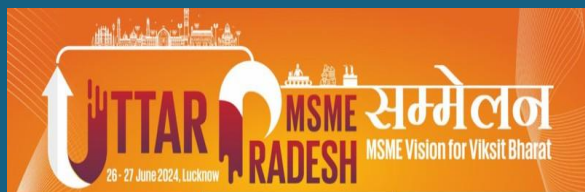
After more than three decades of continuous growth, Pooja Metal Processors Pvt. Ltd., an ISO 9001:2015 and ISO 14001:2015 certified company, is one of the highly recognized manufacturer and exporter of Electrical stampings (stator stacks, die casted & machined rotors) and aluminium pressure die cast components.



The company has now set up one of the largest fully integrated fans manufacturing units, considering the arising environmental issues and focusing on using solar energy, water treatment and promoting women's empowerment components.

Company is looking for importers and distributors in UAE and other countries.

UPCOMING EVENTS



26 - 27 June 2024
Lucknow, Uttar Pradesh
INDIA



01 - 03 July 2024
Hyderabad International
Convention Centre (HICC)
Hyderabad, Telangana
INDIA



19 - 22 September 2024
Pragati Maidan
New Delhi
INDIA



25 - 29 September 2024
India Expo Centre & Mart
Greater Noida, Uttar Pradesh
INDIA



05 - 07 November 2024
Dubai World Trade Centre
Dubai
UAE



Abetting UAE-India Alliance

UAE-India Business Council (UIBC) is the only Official Joint Business Chamber set up by both the Governments for promoting economic synergy between the UAE and India. UIBC was formally launched by His Highness Sheikh Abdullah bin Zayed Al Nahyan, UAE Minister for Foreign Affairs and Late Smt. Sushma Swaraj, Hon'ble Minister of External Affairs of India during 11th Session of the India-UAE Joint Commission Meeting on 3rd September 2015 in New Delhi.

UIBC aims to create an inclusive bilateral trade environment between UAE and India by linking businesses from both the countries and supporting long term commercial partnerships for developing strategic relationships between businesses and government officials from both the countries.

UIBC acts towards promoting investment promotion and business collaborations / JVs between UAE and Indian businesses by organizing B2B networking meetings, policy forums and investment focused events, delegations, and other facilities required to succeed. It serves to provide a voice and visibility to the various stakeholders in UAE-India economic space and work towards promoting trade and investment, job creation, innovation, inclusion, and entrepreneurship between the UAE and India.

OUR MISSION

- ❖ To act as a catalyst engaged in exchange of ideas intended to promote the economic synergy between the UAE and India
- ❖ To serve as the direct link between business and government leaders of both the countries
- ❖ To work towards providing the critical first 'home-away-from-home' with a network of Government, Policy Makers, Business Leaders, and Industry contacts supported by highly skilled secretariat
- ❖ Providing a voice and visibility to the various stakeholders in UAE-India economic space
- ❖ To work towards promoting trade and investment, job creation, innovation, inclusion, and entrepreneurship between the UAE and India

UAE-India Business Council (UIBC)

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